

Here are some examples:

• What's the implication here?

• Let me ask you this question:

• Why? Here are three reasons:

"Markers" for Public Speaking

Consider highlighting your key ideas with "markers" that alert your audience to pay particular attention.

| • Consider this |
|--|
| • Here's my main point |
| • The most important thing to remember is this: |
| • Let's look at the underlying assumption/theme here |
| • But is this really true? |
| • What's really going on here? |
| • Here's an example |
| • I have two responses: |
| • There's an important lesson here: |
| • What's broken here? |
| • Look: |
| • What does all this add up to? |
| • Let me be clear about this: |
| • Let's admit one thing: |
| • But there's one problem |
| • Are you still with me? |
| • Here's the proof/counterargument: |
| • Here's why: |
| • What's wrong with this picture? |
| • The answer is No/Yes! |

Marie Danziger Lecturer in Public Policy marie_danziger@harvard.edu 617-495-2686

HKS Communications Program
www.hkscommunicationsprogram.org
Twitter: @hkscommprog