

RACHEL HANFLING producer | media strategist & trainer

RACHEL'S TOP 5 PRE-PITCH QUESTIONS

- 1. Why should a producer care?
- 2. What's your viewer takeaway?
- 3. How's your pitch timely, fresh or relevant?
- 4. How do you relate to the show or host?
- 5. How can you tie into a story on the show?

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YOU NEED TO MEET PEOPLE WHERE THEY ARE TO TAKE THEM WHERE YOU WANT THEM TO GO.

If you confuse people you lose people. Is your audience understanding you?



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WHAT CAN YOU DO TODAY?

- 1. Research the media landscape.
- 2. Work on your messaging.
- 3. Remember the Top 5 Pre-Pitch Questions.



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