

CRITERIA FOR EFFECTIVE BRIEFING BOOKS

What's the quality of the **Executive Summary**? Are all of the crucial bases covered for the Secretary's personal attention? If this is all he reads before testifying, will he be adequately positioned?

- 1. Is there a brief, clear **storyline** that outlines the big picture?
- 2. How effective is the **breakdown of sections**? Does it suggest the right logic and structure for the Secretary and her staff? Are issues framed from the perspective of potential actions by the Executive, the Congress, etc.
- 3. How focused are the **background descriptions**? Are problems well specified from the perspective of the likely reader(s)? Has raw data been carefully selected and adequately interpreted for the Secretary?
- 4. Is there a clear discussion of the **tradeoffs** involved?
- 5. Are all **problems matched with potential solutions** or guidelines for change?
- 6. Is a **framework for future work** by the Administration or the Congress provided? Is there a focus on decisions that need to be made?
- 7. Is the treatment of advantages and disadvantages (economically, politically) analytically sound and clearly explained?
- 8. If included, are existing and potential **laws and regulations** covered?
- 9. Are **recommendations and/or findings** feasible, clear, and logically prioritized?
- 10. Are the **graphics** of high quality, with captions summarizing the key points they make?
- 11. Is the **overall presentation and writing quality** up to professional standards? Does the book avoid excessive wordiness?

Marie A. Danziger
Lecturer in Public Policy
marie_danziger@harvard.edu
617-495-2686

HKS Communications Program
www.hkscommunicationsprogram.org
Twitter: @hkscommprog